

Rich Hobbs

[Email Me](#) or call me directly at [720-287-6865](tel:720-287-6865)



Drawing on a career that covers over 25 years, Rich has the most diverse background of all the CREG team. From leasing small-shop space to overseeing the formation of a metropolitan district, Rich has seen a lot.

His career started in facilities and construction management with a large publicly held computer leasing company in Southern California. In 1989, Rich joined a privately held real estate operating and development company as Real Estate Broker and Property Manager. In this capacity he was responsible for the leasing and management of over 1,000,000 square feet of commercial property.

Rich was then promoted to Director of Real Estate and Operations. In this position his added responsibilities were the construction of speculative and build-to-suit projects, oversight of property management, financing, and sales and leasing.

After relocating to Colorado, Rich joined a privately held real estate operating company as a leasing agent for a commercial portfolio containing over 800,000 square feet of space. Rich then partnered with a company to provide real estate consulting services to the US General Services Administration (GSA) and its agencies for a six-state region, where one of his projects was overseeing a build-to-suit for the U.S. Federal Judicial Branch. In 2000, Rich joined Antonoff & Co. Brokerage, Inc., where he was responsible for leasing, sales investment brokerage, site acquisition, and business development.

Rich joined CREG in 2004. His focus is on tenant and landlord representation and putting together development and redevelopment deals. Rich has brought many new clients and relationships to CREG, and has been an integral part of putting CREG on the map. Past and

present tenant representation clients include Amoco Oil, American General Finance, Big Lots, Caribou Coffee, Denny's, Kroger, Napa Auto, Panda Restaurant Group, QDoba, Safeway, Titan Auto Insurance, Wal-Mart, and Einstein Bros Bagels. Past and present landlord relationships include DDR, Westwood Financial, Hunt Properties, Alberta Development Partners, Pointe Properties, GDA Associates, DPC Properties, Triumph Real Estate, Bromley Companies, Bush Development, as well as many local owners.

Rich believes that too many people in the industry forget who they are working for, and he prides himself on working hard, being upfront, and getting things done. He's most satisfied when he's involved in many different parts of the business and is able to add value to a given situation through creativity.

"Rich knows the retail real estate market inside and out, and knows how to make deals happen. He's one of the best I've ever seen at what he does."

-Paul Ruff, Triumph Real Estate Corporation

"I worked with Rich on a few projects over the years going back to 1999. He is professional, has great market knowledge, and puts his clients' needs first and foremost."

-Steven Annis, SMA Commercial Real Estate Company