

Professional Profile

Richard S. Carduner

President

Carduner Commercial

CURRENT RESPONSIBILITIES

Rick Carduner specializes in all areas of the retail commercial property industry. Rick's extensive experience in assisting national retailers in developing and implementing market penetration strategies has trained him to find and develop new retail shopping center sites. He assisted Home Depot, Staples, Sun & Ski, Blockbuster, Red Robin Gourmet Burgers, IHOP, On the Border, Gordon Beirsch as well as others with their San Antonio market strategies. He has done multi-market site selection for Red Robin, Sun & Ski and Bikinis Sports Bar & Grill. Rick is a past Texas State Director for the International Council of Shopping Centers.

CAREER SUMMARY

From September 2003 through April 2008, Rick was associated with Red Robin Gourmet Burgers. He began by assisting the local Franchise Partners with their San Antonio site selection and was then asked to act as a Master Broker to select sites in Ohio, Virginia and Maryland. In October of 2005, Red Robin appointed Rick to be a Regional Vice President of Real Estate. He selected and negotiated sites for Red Robin in Georgia, North Carolina, South Carolina, Florida, Kansas, Virginia, Ohio, Tennessee, Kentucky, Texas and Arizona.

Rick Carduner has been in Retail Commercial Real Estate for over 30 years. Prior to opening his own firm, he was the National Director for Grubb & Ellis' Retail Division where his duties included new business development, orchestrating national teams of retail specialists to assist clients and training junior retail real estate salespeople. Prior to becoming National Director, he was the District Manager of Grubb & Ellis' San Antonio office. Rick joined Grubb & Ellis in 1984 and as a Retail Professional specializing in retail properties. His extensive experience includes helping tenants find premium locations and assisting in lease negotiations. In addition, he has analyzed shopping center investments for his clients using his background as a corporate financial planner and his thorough knowledge of the retail market.

PREVIOUS EXPERIENCE

Rick's strong analytical skills were fine-tuned during his positions in the corporate financial analysis departments of Mobil Chemical and W. R. Grace.

EDUCATION

Rick received a Bachelor of Business Administration Degree with a major in Finance from the University of Rhode Island. One year later the University of Rhode Island invited Rick to become a Graduate Assistant in the School of Business' Research Center. During his last year of the graduate program, he administered the University of Rhode Island's Small Business Consulting Program. Rick was awarded a Master of Business Administration degree with honors.

ADDITIONAL INFORMATION

2006 – 2008 Texas State Chair, International Council of Shopping Centers

President, Site Source Retail Broker Network

Vice Chair, Barshop Jewish Community Center, San Antonio, Texas

Licensed Real Estate Broker by the Texas Real Estate Commission