

Scott Crosbie

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In May 2003, Scott and a single broker formed Crosbie Real Estate Group, Inc. (CREG) — nicknamed “The Group” — with the intention of creating a truly unique, performance-based company in the real estate brokerage community. Scott’s vision, which is now a reality, was to create a team atmosphere with brokers working hand-in-hand, openly sharing individual market knowledge and industry expertise. From inception, CREG established an impressive client list that recognized the value of this approach.

Scott began his career in retail real estate in 1994 at Goldberg Property Associates (GPA) specializing in landlord representation, leasing both existing shopping centers and new developments. He specialized in landlord representation, leasing both existing shopping centers and new developments. This foundation allowed him to retain both national and regional clients such as Wal-Mart, Wendy’s International, Peaberry Coffee and American National Insurance Company.

In 1998 Scott was invited to work on GPA's defining account, Wal-Mart. During his 12 years covering the account (6 with GPA and 6 with CREG), Scott helped Wal-Mart strategically expand and relocate 34 stores in 3 states. Scott also created several strategic alliances with many of the most influential real estate minds in the Rocky Mountain region and national-wide.

For Scott, it is more important to know client’s kids’ names than it is to know when the next deal is coming. These relationships our brokers have built, and the personalized approach the company takes, differentiates CREG positively within the brokerage community. It is this in-depth client understanding of our clients’ needs that allow CREG to be proactive and effective, directly contributing to their success, and to ours.

Scott knows that CREG clients use our services not only because of expertise, timeliness, and follow-up, but most importantly, because of our integrity. CREG clients trust that their proprietary information will be protected and that they can rely 100% on the information and advice we provide. He firmly believes that CREG's value-based approach allows our clients to have the confidence to make the best real estate decision possible in real-time.